

## KEY ACCOMPLISHMENTS

### Aligning grantmaking, initiatives and advocacy

- Leveraged less than \$2,000,000 in endowment income into more than \$160,000,000 in co-investments in our key initiatives
- Incorporated formal public policy advocacy as a philanthropic tool, bringing a strong, non-partisan voice for Baltimore to city, state and federal government decision makers
- Committed to embedding a commitment to race, equity and inclusion in BCF's governance, grantmaking and daily practice
- Secured private, city and state funding for nine Early Childhood Resource (Judy) Centers, contributing to Baltimore's City surpassing the state norm for school readiness in 2014
- Built leadership capacity in more than 200 neighborhoods across Baltimore City and County through twenty years of collaborative planning and grantmaking
- Served as a lead private sector partner in promoting legislation leading to \$1.1 billion in Baltimore City school construction
- Led the Maryland General Assembly to pass "Endow Maryland," awarding donors state tax credits for gifts to permanent endowments at Maryland community foundations
- Served as a lead private sector partner in supporting the legislation necessary to obtain \$250,000,000 in "Race to the Top" funding and its associated education reforms
- Oversaw Baltimore's Sustainability Plan and helped generate \$52,000,000 in funds to support it
- Developed new strategies and evaluation processes in Reservoir Hill and Greater Highlandtown to build social capital for safe, clean, green and vibrant neighborhoods, supporting rise in property values in both neighborhoods
- Leveraged an independent evaluation of City Schools leadership pipeline and principal support network to launch a broad partnership to identify, prepare, support, celebrate and advocate for Baltimore City principals
- Established, grew and spun off Healthy Neighborhoods Inc, enhancing the tax base and quality of life in 41 Baltimore "middle neighborhoods"
- Created and expanded the Middle Grades Partnership, a coalition of public and independent schools preparing academically promising middle school students for the city's leading public and private high schools
- Established and now sponsor The Central Maryland Transportation Alliance, successfully advocating, weekend MARC service and publishing a regional transit Report Card
- Seeded and now provide administrative assistance for the Baltimore Women's Giving Circle, supporting their efforts to help women and their families achieve self-sufficiency
- Co-developed and continue to manage the William G Baker Jr Memorial Fund's commitment to promote local artists and their work and provide cultural experiences that welcome and celebrate people of all backgrounds
- Supported the Leonard and Helen R. Stulman Charitable Foundation in developing and implementing comprehensive philanthropic strategies, leading to more than \$41,000,000 in grants since 2000
- Responded to the civil unrest of April 2015 with The Fund for Rebuilding Baltimore, quickly attracting and then distributing \$750,000 to repair damage and address underlying causes
- Surpassed \$100,000,000 Campaign for BCF and Baltimore, yielding more than \$25m in direct strategic investments in Baltimore and \$75m in new endowment



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